

Each client is unique...

**A**t Llamawerx, we view our clients as partners. By working together and understanding your business goals, we will help define a solution and implement it – providing you with your best ROI.

We understand that each client is unique and each project requires its own approach. Some lend themselves to detailed planning, analysis, and design. Others are more evolutionary and thrive on responding to change. While our overall philosophy tends to embrace the latter, our experience allows us to guide our clients to an approach that is comfortable and successful.



Beyond the technical issues, we understand the need for a holistic approach to product development. A solution is more than software; it includes people and processes interacting with the software. Aligning these key elements – people, processes, and technology – enables success.

With Llamawerx, close collaboration and communication ensures your business needs are met when the product is complete. Our motto is “If it's worth doing, it's worth doing right.”

Fear of the unknown is a powerful magnet preventing many projects from getting off the ground. Visit us online at [www.llamawerx.com](http://www.llamawerx.com) or call 919.863.4336 to find out how Llamawerx can get you airborne.



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## ***Llamawerx***

*...an innovative solutions partner™*

THE SOURCE FOR ALL  
YOUR SOFTWARE NEEDS

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consulting • software development • training • outsourcing • mentoring



[www.llamawerx.com](http://www.llamawerx.com)

## Who are we?

We are a consulting firm dedicated to providing agile services in software development, information technology, and business analysis.

Established in April 2003, our company is built on the principle that business situations change rapidly and technology solutions must respond equally fast. Our goal is to engage our clients at the strategic and tactical level enabling them to gain and maintain competitive advantage over their competition. We promise to deliver these services in the face of changing requirements and evolving business environments.

To remain competitive, we continue to pursue technical and leadership training and are members of ACM and IEEE. We've worked with a wide range of development technologies and can apply these experiences to your situation.

## INDUSTRIES AND APPLICATIONS

Llamawerx consultants have developed products in many industries and technologies. From web-enabled database solutions to wireless communications products, Llamawerx blends proven and cutting-edge technology to solve real-world problems.



- Life Sciences
- Human Resources
- Telecommunications
- Criminal Justice
- Publishing/Imaging
- Real Estate
- Wireless

## How can we help you?

**Consulting.** Need help determining your information technology needs? Looking to technology for competitive advantage? We can help you complete a business analysis, prepare a product proposal, or respond to an RFP. From



concept and requirements to final integration, we can help you throughout the full development cycle.

**Software Development.** Our team focuses on quality. Starting with a test driven approach, we apply it together with other proven techniques to develop outstanding software. Our successful track record proves adaptability and professionalism can coexist and thrive.

**Outsourcing.** Does your business depend on information technology? Is IT a differentiator but not your core business? Engaging us as your software team allows you to focus on business. Working in collaboration with Llamawerx to develop solutions gives your team the tools to succeed.

**Training and Mentoring.** Are you planning a switch to a new technology? Could an evangelist persuade your team of the advantages? Does your team need a jump start? Llamawerx consultants will work with your team to find the right mix of methods to succeed. In addition to mentoring, we provide training in C, C++, Java, along with various development methodologies.



## People are saying...

*As a physician, computers are not my forte. Llamawerx has helped us with presentations, discovery and business analysis. They've developed a plan balancing our wishes and reality. I have confidence the system will do the job.*

Dr. Douglas Kahn, President  
CryoGene

*Having worked with Llamawerx consultants in the past, I can appreciate the professionalism and dedication that they can provide. They truly work hard to get the job done and get it done right.*

Dean LaBarbera, Engineering Project Manager  
Thales Communications, Inc.

*The test-driven development approach is an excellent means to producing a high quality project. The Llamawerx consultants are always looking for a better way to get the job done.*

Dr. Laurie Williams, Assistant Professor NCSU  
Author "Pair Programming Illuminated"

*Test everything; eliminate duplication; express all ideas; minimize entities. These few simple rules, applied locally, can help a high quality global design to emerge.*

Ron Jeffries  
[www.XProgramming.com](http://www.XProgramming.com)